

DISCLOSURES PURSUANT TO REGULATION 14 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (SHARE BASED EMPLOYEE BENEFITS) REGULATIONS, 2014 READ WITH SEBI CIRCULAR DATED JUNE 16, 2015 ON ESOP DISCLOSURES AS ON MARCH 31, 2019

The Employees' Stock Option Scheme of the Company - AACL Employees Stock Option Plan 2018 (ESOP – 2018) is in compliance with the Regulations.

(A) Relevant disclosures in terms of the 'Guidance note on accounting for employee sharebased payments' issued by ICAI or any other relevant accounting standards as prescribed from time to time

Disclosure is provided in Notes to Audited Financial Statements for the year ended March 31, 2019.

(B) Diluted Earnings Per Share (EPS) pursuant to issue of shares on exercise of options calculated in accordance with Accounting Standard (AS) 20 Not applicable. No shares have been issued during the year under review under ESOP 2018.

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(C) Details related to Employees' Stock Option Scheme ("ESOS") (ESOP 2018)

i) A description of each ESOS that existed at any time during the year, including the general terms and conditions of ESOS i.e. ESOP, 2018 is summarized as under:

## **Particulars**

a)	Date of shareholders' approval	ESOP 2018 was approved by the shareholders by Special Resolution passed by Postal Ballot on January 14, 2019.
(b)	Total number of options approved under ESOS	2,04,000 (Two Lakh Four Thousand)
(c)	Vesting requirements	Options granted will vest over a period of five years subject to a minimum period of one year from the date of grant of options
(d)	Exercise price or pricing formula	Rs. 150.00 and Rs 700.00. The Exercise Price shall be decided by the NRC in accordance with SEBI (Share Based Employee Benefits) Regulations, 2014 and any amendments thereto.
(e)	Maximum term of options granted	Five years from the date of vesting.

(f) Source of shares (primary, secondary Primary or combination)



(g) Variation in terms of options

There has not been any variation in the terms of options.

ii. Method used to account for ESOS - intrinsic or fair value.

The calculation is based on Fair Value Method

iii. Where the company opts for expensing of the options using the intrinsic value of the options, the difference between the employee compensation cost so computed and the employee compensation cost that shall have been recognized if it had used the fair value of the options shall be disclosed: Not applicable

The impact of this difference on profits and on EPS of the company shall also be disclosed: Not applicable

## iv. Option movement during the year (For each ESOS):

Particulars	<b>ESOP 2018</b>
Number of options outstanding at the beginning of the period	NIL
Number of options granted during the year	54,621
Number of options forfeited / lapsed during the year	NIL
Number of options vested during the year	NIL
Number of options exercised during the year	NIL
Number of shares arising as a result of exercise of options	NIL
Money realized by exercise of options (INR), if scheme is implemented directly by the company	NIL
Loan repaid by the Trust during the year from exercise price received	N.A.
Number of options outstanding at the end of the year	54,621
Number of options exercisable at the end of the year	NIL

V. Weighted average exercise prices and weighted average fair values of Options outstanding at the end of the year whose:

Exercise price equals market price Not applicable

Exercise price is greater than market price

Weighted average exercise Price – Rs. 700 for 26400 Options



Weighted average fair values of options - Rs. 359.93 for 8800 Options and Rs. 399.81 for 17600 options

## Exercise price is less than market price

Weighted average exercise Price – Rs. 150 for 28221 Options Weighted average fair value of options Rs. 687.78 for 23805 options, Rs 683.05 for 4416 options

- vi. Employee wise details (name of employee, designation, number of options granted during the year, exercise price) of options granted to -
- (a) senior managerial personnel including Key Managerial Personnel:

Name of Employee	Designation	No. of options granted during the year	Exercise Price
Mr. Sameer Katdare	Vice President (Technical)	10,525	Rs. 150 and Rs. 700 per option
Mr. Ramchandra Iyer	Vice President (Manufacturing)	5,400	Rs. 150 per option
Mr. Milind Deshmukh	Vice President (Operations)	2,040	Rs. 150 per option
Mr. K.P. Rajagopalan	General Manager (Legal)	3264	Rs. 150 per option
Mr. S. Saimani	General Manager (Technology Centre)	6,300	Rs. 150 and Rs 700 per option
Mr. Rajendra Kanauje	General Manager (Projects)	1584	Rs. 150 per option
Mr. Shrikanr Khade	General Manager (Personnel & Administration)	2376	Rs. 150 per option
Mr. Girish Naik	General Manager – Marketing	5532	Rs. 150 and Rs 700 per option
Mr. Rakesh Goyal	Chief Operating Officer	8,000	Rs 700 per option
Mr. Vinay Desai	General Manager (Technology Centre)	3200	Rs 700 per option
Mr. Uday Ghag	General Manager (Human Resources)	3,200	Rs 700 per option
Mr. Rahul Mehta	General Manager (Finance & Accounts)	3,200	Rs 700 per option

(b) any other employee who receives a grant in any one year of option amounting to 5% or more of option granted during that year NIL



(c) Identified employees who were granted option, during any one year, equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the company at the time of grant

NIL

vii. A description of the method and significant assumptions used during the year to estimate the fair value of options including the following information:

a) the weighted-average values of share pri	i <b>ce</b> Rs	812.20	812.20	
Exercise price	Rs	150	700	
Expected volatility		40%	40%	
Expected Option life	2 to	3 years	3 to 6 years	
Expected Dividend	not sepa	rately inclu	ded, factored in vola	tility
the risk-free interest rate	7.4	74	7.474	
Any other inputs to the model		-	3 <del>4.4.</del> 8	

- (b) the method used and the Black Scholes assumptions made to incorporate the effects of expected early exercise
- (c) how expected volatility was Volatility is worked out on the basis of determined, including an explanation movement of stock price based on the price data for last 12 months upto the date of grant. volatility was based on historical volatility
- (d) whether and how any other features --of the option grant were
  incorporated into the measurement
  of fair value, such as a market
  condition